

Tobania and Sopra Steria join forces

The new tie-up will create a leader on the Belgian digital market, providing an expanded services portfolio and increased resource capacity.

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Belgian IT service provider Tobania, and European Tech leader Sopra Steria, join forces*. This tie-up aims to offer an expanded range of customer services and solutions, attractive career opportunities to the companies' consultants, and a broader ecosystem of premium partnerships.

Tobania and Sopra Steria, a common DNA

The two companies are an ideal match, with similar missions and values. Tobania and Sopra Steria share an entrepreneurial spirit and the importance of customer and people focus. They value customer proximity, premium relationships, as well as a pragmatic and ambitious approach to conducting business.

A magnet for talent

The new company's expanded portfolio of activities and clients will be a real driver for recruitment across Belgium. From an HR perspective, the group will be able to offer its consultants both local and international career development opportunities. Moreover, the tie-up will enable an acceleration in learning and training programmes through a dedicated academy.

A new leader on the Belgian Information & Technology Market

This tie-up will enable the group to extend its coverage of the Belgian market (Dutch and French speaking areas), doubling market share to become a leading market player (with a combined turnover of around 225 million euros, and more than 2,000 consultants in 2022).

Tobania and Sopra Steria will considerably reinforce their footprint in their chosen industries. The significant acceleration in the financial services sector will propel the group to market leader with end-to-end references. It will continue to grow its business with European and international institutions, as well as the Belgian public sector, and enrich its know-how. Finally, it will be in an even stronger position to address the health, industry, retail, media, telco and energy sectors.

A complementary portfolio of services

The tie-up will enable the group to make significant inroads in consulting, becoming a key player in various domains. Development, testing, and support businesses remain key and can be bolstered by group capacity. Similarly, data, cybersecurity, cloud, and SAP expertise will be boosted.

Besides in-depth technology expertise, both parties bring considerable industry and business domain knowledge and are driven by innovation. Together, Sopra Steria and Tobania will strive to offer their customers and end users excellence while driving their digital transformation.

A very promising future

The tie-up certainly holds great promise for the future. Whether in terms of services, geographical customer portfolio, or corporate culture, they form a perfect duo.

Together, Sopra Steria and Tobania intend to create the largest and most transformative Information & Technology services company in Belgium. The new united company will be even stronger and aims to become a leader in Belgium, for customers, partners, and consultants.

In the coming weeks, both companies will cooperate to obtain the necessary approvals from the competition authorities. Lode Peeters (CEO of Tobania) and Michel Lorgeré (CEO of Sopra Steria Benelux) are personally committed to ensuring a successful integration.

** Pending approval from the Belgian competition authorities. Read the full financial Press Release*

About Sopra Steria

Sopra Steria, a European leader in the field of technology, renowned for its consulting, digital services and software development, helps its clients drive their digital transformation and obtain tangible and sustainable benefits. It provides end-to-end solutions to make large companies and organisations more competitive by combining in-depth knowledge of a wide range of business sectors and innovative technologies with a fully collaborative approach. Sopra Steria places people at the heart of everything it does and is committed to putting digital to work for its clients in order to build a positive future for all. With 47,000 employees in nearly 30 countries, the Group generated revenue of €4.7 billion in 2021.

The world is how we shape it.

Sopra Steria (SOP) is listed on Euronext Paris (Compartment A) – ISIN: FR0000050809

For more information, visit us at www.soprasteria.com

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